

ROMARIC CLEMENTI

Technical Procurement & Supplier Operations

Sourcing & supplier decisions | material & supply risk | ERP & data | operational improvement
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Professional focus Sourcing & Supplier Management | Material & Supply Risk | ERP & Data | Process & Workflow Improvement

Profile

Technical procurement and supplier-operations professional with hands-on sourcing ownership in engineering-driven manufacturing, supported by supply planning, ERP data and warehouse operations. At A.K.S. Finmekanik, managed assigned supplier and material portfolios across 30+ EU and US suppliers, led RFQs and offer evaluation, selected and replaced suppliers, negotiated commercial and operational terms and made routine sourcing decisions within delegated authority. Daily Dynamics AX/D365 work covered 2,000+ records and 200+ complex product and BOM structures, with MRP, shortages, capacity recovery and controlled technical changes. Earlier IKEA distribution-centre experience adds WMS, stock accuracy and daily MHE operating context and forklift use; earlier SAP roles add purchasing, goods receipt and materials planning. Technical foundations in electrotechnics, automated production and ISO 9001 quality support practical supplier and operational judgement.

30+ EU & US SUPPLIERS	2,000+ ERP & MASTER DATA RECORDS	200+ COMPLEX PRODUCT & BOM STRUCTURES	100+ ITEMS COST & PRICE ISSUE CAUGHT BEFORE QUOTE
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Core capabilities

TECHNICAL PROCUREMENT & SUPPLIER MANAGEMENT RFQs & tender inputs, offer evaluation, supplier selection and replacement, alternative sourcing, negotiation, sourcing decisions within delegated authority, framework & call-off execution, supplier performance, recovery, expediting and invoice exceptions.	MATERIAL RISK, ERP & DATA Dynamics AX/D365, SAP, NAV/Navision and WMS; MRP, stock and open supply, shortages, lead time and capacity, replanning, production-order release, BOMs, routings, planning parameters, phase-in & phase-out and cost and data validation.
COMMERCIAL SOURCING & NEGOTIATION Price, quantity, lead time, delivery cadence and payment and supply terms; recurring-demand and framework & call-off logic, quotation inputs, cost & price checks, demand and baseline inputs and inputs for sourcing decisions.	QUALITY, DOCUMENTATION & PROCESS CONTROL ISO 9001, internal and process audits, root-cause analysis, Lean and 5S, Six Sigma, FAI, NCR and SCAR, traceability, controlled documentation, standard work, validation checks and clear authority boundaries.

Professional experience

Planning, Supply Chain & Quality Coordinator | A.K.S. Finmekanik A/S, Hvidovre Jul 2024 - Jun 2025

- Sourcing & supplier ownership:** Managed assigned supplier and material portfolios across 30+ EU and US suppliers; prepared and evaluated RFQs and tender inputs, compared offers, sourced alternatives and made day-to-day supplier selection, replacement and sourcing decisions within delegated authority.
- Commercial negotiation & recurring demand:** Negotiated price, quantity, lead time, delivery cadence and payment, supply and service conditions; used framework and call-offs to balance availability and stock. For longer-term changes, reviewed demand, stock, lead time, volume and price changes and brought recommendations to the Head of Purchasing for approval.
- Supplier performance, capacity & recovery:** Managed confirmations, shortages, capacity constraints and recovery actions using actual need, stock, open orders and confirmed supplier capacity; agreed split deliveries, reallocated urgent work, evaluated alternatives and aligned purchasing and supply priorities with the A.K.S. group company in Poland when commitments were at risk.
- ERP, MRP & controlled technical change:** Kept 2,000+ item, supplier and product-data records current in Dynamics AX/D365; set up or checked 200+ revision-controlled multi-level structures in about two weeks and translated approved changes into BOM, routing, material, MRP and production-readiness actions. Quality and documentation follow-up included FAI, NCR and SCAR, traceability, certificates, rework and returns, with specialist approval boundaries.
- Data checks & continuity:** Built trackers, handover routines and validation checks; caught conflicting cost and sales-price data affecting 100+ items before a major quotation and kept critical supply and production-readiness work moving during approximately three weeks of reduced team coverage.

Employment ended following the company bankruptcy in 2025.

Professional Development | Denmark Aug 2025 - Present

- Current development:** Completed SAP Introduction incl. PP/MM & S/4HANA Overview; continued practical development in Excel and Power Query, Power BI and DAX, ERP and process improvement and Danish while pursuing the next permanent role.

Pedagogical Assistant (SFO) | Greve Kommune, Denmark Jul 2022 - Jun 2024

- Danish integration and professional development:** Supported children and pedagogical staff through structured routines, supervision and clear handovers; completed Danish PD2/B1+, SQL 2016 Database Administration and Power BI and DAX training alongside the role.

Warehouse Coordinator - Operations & Stock Accuracy | IKEA Distribution Center, Høje Taastrup Mar 2020 - Jul 2022

- Inventory, flow and MHE context:** Investigated stock and location discrepancies through WMS-directed workflows, cycle counts and reconciliation; monitored inbound and outbound KPIs and worked daily in a MHE operating environment and forklift use while maintaining stock accuracy. Valid Category B forklift licence.
- Safety and standard work:** Held assigned safety responsibility in daily warehouse operations and improved routines, onboarding material, escalation practices and shift handovers.

ROMARIC CLEMENTI | TECHNICAL PROCUREMENT & SUPPLIER OPERATIONS

Earlier relevant experience

Temporary Operational Roles (Agency Assignments) | Various employers, Denmark Jun 2018 - Feb 2020

- Agency operations and freight:** Handled production, warehouse, service and administrative assignments; arranged carrier and forwarder coordination, collection and delivery timing, labels, quantities and export and shipping documents before release.

- **SAP, planning and material flow:** Reconciled orders, consumption, inventory, material availability and production priorities across five production lines and 40+ variants using SAP and Excel; applied forecast accuracy, bias and service and planning signals to prioritisation and replanning.
- **Food safety and controlled operations:** Operated within formal food-safety controls and HACCP- and GMP-related routines, keeping material status, traceability, process discipline and records aligned with stable production requirements.

- **SAP purchasing and goods receipt:** Created and followed purchase orders and processed goods receipts in SAP across approximately 15-20 suppliers, coordinating confirmations, pricing inputs, availability and delivery timing.
- **Commercial and inventory follow-up:** Flagged quantity, price, tender and inventory-control discrepancies and followed corrections before they affected downstream operations.

- **International customer-file ownership:** Took full responsibility for assigned French and European customer files from rates and quotation inputs through bookings, confirmations, itineraries and service details, live delivery, invoicing and payment follow-up, coordinating clients, suppliers, tour leaders and Contracting.
- **Systems, receivables and recovery:** Tracked receivables ageing and commercial records in NAV/Navision, Amadeus and Tourplan; made collection calls and resolved urgent changes, complaints and disputes in English and French.

- **Quality, audits and root-cause work:** Carried out quality checks and maintained inspection records within ISO 9001 routines; took part in internal and process audits and daily quality meetings, followed non-conformities and corrective actions, and applied 5 Why and Ishikawa (fishbone) methods to root-cause work.
- **Process and waste improvement:** Analysed scrap and rework, supported process control and standardisation, and applied Lean and 5S, Kaizen and Six Sigma principles in an industrial manufacturing environment.

Selected digital & workflow implementation projects

- **Requirements, testing & handover:** Clarified requirements, organised source data and content, tracked issues and review cycles, tested releases and prepared the handover so the owner could maintain the implemented changes.
- **Tools and implementation:** Ran issue tracking and release checks with Jira, GitHub and Cloudflare, using HTML & CSS and basic JavaScript for controlled delivery and QA; used digital tools and AI for research, comparison, structuring and validation while keeping final decisions and approvals with the relevant owner.

Selected commercial, data & planning impact

COMMERCIAL & SUPPLIER DECISIONS	PLANNING, ERP & MATERIAL FLOW
At A.K.S., used recurring-demand, supplier capability, stock and lead-time information to structure framework & call-off decisions and supplier recovery; cost and price validation caught a 100+ item issue before quotation. Earlier AOT and ATS experience adds pricing, quotation support and full order-to-cash ownership.	Across A.K.S. and Kraft Heinz, used MRP, forecast accuracy & bias, stock and open supply, shortages and supplier lead-time and capacity signals to replan priorities and protect material availability; phase-in and phase-out and approved engineering changes required controlled updates across planning and product data.

Tools, education & technical foundation

ERP & systems: Dynamics AX/D365 (recent daily use); SAP operational in New Zealand at transaction level, including purchasing and materials transactions; NAV/Navision daily at AOT and ATS; WMS; Jira; Salesforce exposure.	Data & technical: Advanced Excel; Power Query; PivotTables; Power BI and DAX (reporting level); SQL Server & T-SQL and Azure SQL (formal 2023 training); basic Python knowledge developed independently; HTML & CSS; basic JavaScript; SOLIDWORKS; Autodesk Fusion.
Process & workflow: Requirements clarification; stakeholder coordination; process mapping and notes; issue and action tracking; testing; validation; handover; standard work and workflow improvement.	Quality & controlled operations: ISO 9001; internal and process audits; FAI; NCR and SCAR; traceability; revision control; export-control workflow support.
Earlier technical foundation: PLC programming; automated production systems; basic automation diagnostics and sensor and actuator replacement; electrical safety (historical BS and BE authorisations); electrotechnical and industrial systems; networking and database fundamentals; FAT and SAT principles.	
Education: IT & Business Systems Diploma - Box Hill Institute, Melbourne (2013-2015) Bac Pro PSPA - Pilotage de Systèmes de Production Automatisée - CFAI Ardennes, France (2007-2009) Baccalauréat STI - Génie Électrotechnique - Lycée Pierre Bayle, France (2004-2007)	
Selected courses: SAP Introduction incl. PP/MM & S/4HANA Overview - Edutasia (Sep-Nov 2025) Power BI & DAX - Microsoft edX (Feb-Mar 2024) SQL 2016 Database Administration - Itucation (Aug-Sep 2023)	
Languages: French native English fluent Danish operational, PD2/B1+ French EU citizen, authorised to work in Denmark without sponsorship	

Selected professional portfolios

Primary professional portfolio: [Procurement, Operations & ERP Portfolio](#)